

# INTERNATIONAL CREDIT DIPLOMA

## OVERVIEW

- The 250-hour training certificate delivers a hands-on, practical approach, to principal investing (buy-side) and investment banking (sell-side); by dramatically improving participants' accounting, financial, analytical, product awareness, lending techniques, legal, and real cases with life road show.
- ICD developed by ESLSCA Business School Committee of Senior Credit Practitioners, and the American Bankers Association Panel of Credit.
- All coursework is completed in class (some assignments needed as homework) and conducted in real time (never recorded); under the direction of a lead trainer. Most importantly, the participant stands to benefit considerably from the fact that all content is entirely original (templates are never utilized); which allows the participant to put into practice, and even master in some cases, the most advanced formulas, tables, filters, macros, and other such as Lookup, Reference, Statistical, Mathematical, Logical, and Financial functions, among others.
- By the end of the certificate, participant will be expected to know how to plan, develop, quantify, and test a fully-integrated financial model, with a highly detailed income statement, cash flow statement, and balance sheet, in addition to the customary build-up sheets with operating, financial, and strategic drivers.

|                                  | Sunday | Monday | Tuesday<br>7 PM - 10 PM | Wednesday | Thursday | Friday | Saturday<br>10 AM - 4 PM |
|----------------------------------|--------|--------|-------------------------|-----------|----------|--------|--------------------------|
| <b>November, 2016</b>            |        |        |                         |           |          |        |                          |
| Accounting                       |        |        | 1                       | 2         | 3        | 4      | 5                        |
|                                  | 6      | 7      | 8                       | 9         | 10       | 11     | 12                       |
|                                  | 13     | 14     | 15                      | 16        | 17       | 18     | 19                       |
|                                  | 20     | 21     | 22                      | 23        | 24       | 25     | 26                       |
|                                  | 27     | 28     | 29                      | 30        |          |        |                          |
| Exam                             |        |        |                         |           |          |        |                          |
| <b>December, 2016</b>            |        |        |                         |           |          |        |                          |
| Industry Analysis and Economics  |        |        |                         |           | 1        | 2      | 3                        |
| Exam                             | 4      | 5      | 6                       | 7         | 8        | 9      | 10                       |
| Assets Conversion Cycle          | 11     | 12     | 13                      | 14        | 15       | 16     | 17                       |
| Exam                             | 18     | 19     | 20                      | 21        | 22       | 23     | 24                       |
| Exam                             | 25     | 26     | 27                      | 28        | 29       | 30     | 31                       |
| <b>January, 2017</b>             |        |        |                         |           |          |        |                          |
| Financial Statements Analysis    | 1      | 2      | 3                       | 4         | 5        | 6      | 7                        |
|                                  | 8      | 9      | 10                      | 11        | 12       | 13     | 14                       |
|                                  | 15     | 16     | 17                      | 18        | 19       | 20     | 21                       |
|                                  | 22     | 23     | 24                      | 25        | 26       | 27     | 28                       |
| Exam                             | 29     | 30     | 31                      |           |          |        |                          |
| <b>February, 2017</b>            |        |        |                         |           |          |        |                          |
| Lending Rationales               |        |        |                         | 1         | 2        | 3      | 4                        |
|                                  | 5      | 6      | 7                       | 8         | 9        | 10     | 11                       |
|                                  | 12     | 13     | 14                      | 15        | 16       | 17     | 18                       |
|                                  | 19     | 20     | 21                      | 22        | 23       | 24     | 25                       |
| Exam                             | 26     | 27     | 28                      |           |          |        |                          |
| <b>March, 2017</b>               |        |        |                         |           |          |        |                          |
| Subordination                    |        |        |                         | 1         | 2        | 3      | 4                        |
| Borrowing Base Fact Sheet Matrix | 5      | 6      | 7                       | 8         | 9        | 10     | 11                       |
| Contract Finance                 | 12     | 13     | 14                      | 15        | 16       | 17     | 18                       |
| Exam                             | 19     | 20     | 21                      | 22        | 23       | 24     | 25                       |
| Exam                             | 26     | 27     | 28                      | 29        | 30       | 31     |                          |

  

|  | Sunday | Monday | Tuesday<br>7 PM - 10 PM | Wednesday | Thursday | Friday | Saturday<br>10 AM - 4 PM |
|--|--------|--------|-------------------------|-----------|----------|--------|--------------------------|
| <b>April 2017</b>                            |        |        |                         |           |          |        |                          |
| Credit Structure Techniques                  |        |        |                         |           |          |        | 1                        |
| Exam   | 2      | 3      | 4                       | 5         | 6        | 7      | 8                        |
| Capital Budgeting Tech. & Project Evaluation | 9      | 10     | 11                      | 12        | 13       | 14     | 15                       |
| Exam   | 16     | 17     | 18                      | 19        | 20       | 21     | 22                       |
| Exam   | 23     | 24     | 25                      | 26        | 27       | 28     | 29                       |
| Exam   | 30     |        |                         |           |          |        |                          |
| <b>May, 2017</b>                             |        |        |                         |           |          |        |                          |
| Structured Products                          |        | 1      | 2                       | 3         | 4        | 5      | 6                        |
| Exam   | 7      | 8      | 9                       | 10        | 11       | 12     | 13                       |
| Credit Control & Risk Management             | 14     |        | 16                      | 17        | 18       | 19     | 20                       |
| Exam   | 21     | 22     | 23                      | 24        | 25       | 26     | 27                       |
| Exam   | 28     | 29     | 30                      | 31        |          |        |                          |
| <b>June, 2017</b>                            |        |        |                         |           |          |        |                          |
| Trade Finance & Products                     |        |        |                         |           | 1        | 2      | 3                        |
| Exam   | 4      | 5      | 6                       | 7         | 8        | 9      | 10                       |
| Legal Applications                           | 11     |        | 13                      | 14        | 15       | 16     | 17                       |
| Exam   | 18     | 19     | 20                      | 21        | 22       | 23     | 24                       |
| Real Case Roadshow                           | 25     | 26     | 27                      | 28        | 29       | 30     |                          |
| Exam   |        |        |                         |           |          |        |                          |
| <b>July, 2017</b>                            |        |        |                         |           |          |        |                          |
| Credit Case Defense                          |        |        | 4                       | 5         | 6        | 7      | 8                        |
| Exam   | 9      | 10     | 11                      | 12        | 13       | 14     | 15                       |
| Exam   | 16     | 17     | 18                      | 19        | 20       | 21     | 22                       |
| Exam   | 23     | 24     | 25                      | 26        | 27       | 28     | 29                       |
| Exam   | 30     | 31     |                         |           |          |        |                          |
| <b>August, 2017</b>                          |        |        |                         |           |          |        |                          |
|  |        |        | 1                       | 2         | 3        | 4      | 5                        |
|  | 6      | 7      | 8                       | 9         | 10       | 11     | 12                       |
|  | 13     | 14     | 15                      | 16        | 17       | 18     | 19                       |
|  | 20     | 21     | 22                      | 23        | 24       | 25     | 26                       |
|  | 27     | 28     | 29                      | 30        |          |        |                          |

**CERTIFICATE FEES: 19,500 LE**

- **ESLSCA ALUMNI & CORPORATE CLIENTS ENJOY 20% DISCOUNT.**
- **ESLSCA'S CURRENT STUDENTS ENJOY 40% DISCOUNT**
- **ESLSCA CERTIFICATES AND TRAINING PROGRAMS CAN BE DELIVERED ON CUSTOM BASE UPON REQUEST AT A DAILY PREFERRED RATE**